

PRODUCERS' QUESTIONNAIRE
STAINLESS STEEL BAR FROM BRAZIL, INDIA, JAPAN, AND SPAIN

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than August 17, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigations concerning stainless steel bar from Brazil, India, Japan, and Spain (inv. Nos. 731-TA-678, 679, 681, and 682 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip code _____

World Wide Web address _____

Has your firm produced stainless steel bar (as defined in the instruction booklet) at any time since January 1, 2000?

☐

NO

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

YES

(Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

Email address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

- I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

- I-3. Do you support or oppose continuation of the antidumping duty orders currently in place for stainless steel bar from Brazil, India, Japan, or Spain? Please explain.

Brazil ☐ Support ☐ Oppose ☐ Take no position

India ☐ Support ☐ Oppose ☐ Take no position

Japan ☐ Support ☐ Oppose ☐ Take no position

Spain ☐ Support ☐ Oppose ☐ Take no position

- I-4. Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

- I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from Brazil, India, Japan, or Spain into the United States or which are engaged in exporting stainless steel bar from Brazil, India, Japan, or Spain to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

- I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from countries other than Brazil, India, Japan, or Spain into the United States or which are engaged in exporting stainless steel bar from countries other than Brazil, India, Japan, or Spain to the United States?

☐ No ☐ Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

- I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of stainless steel bar?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

- I-8. In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for stainless steel bar?

☐ No ☐ Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408; chris.cassise@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of stainless steel bar in the future?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Include in your response a specific projection of your firm's capacity to produce (in short tons) for 2006 and 2007.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of stainless steel bar in the future if the antidumping duty orders on stainless steel bar from Brazil, India, Japan, or Spain were to be revoked?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm since 2000 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of stainless steel bar and/or using the same production and related workers employed to produce stainless steel bar ?

☐ No

☐ Yes--List the following information and report your firm's combined production capacity and production of these products and stainless steel bar in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity and employment data (indicate if different)</u>
_____	_____	_____
_____	_____	_____

(Quantity in short tons)						
Item	2000	2001	2002	2003	2004	2005
Average production capacity:						
Stainless steel bar						
Other _____						
Other _____						
Other _____						
Total						
Production:						
Stainless steel bar						
Other _____						
Other _____						
Other _____						
Total						
<u>Reconciliation of data.</u> —Please note that the average production capacity and production reported above for stainless steel bar should equal data reported in II-8a.						

II-6. Please describe the constraint(s) that set the limit(s) on your production capacity.

II-7. Is your firm able to switch production between stainless steel bar and other products in response to a relative change in the price of stainless steel bar vis-a-vis the price of other products, using the same equipment and labor?

☐ No

☐ Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from stainless steel bar.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of stainless steel bar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Report production only of your firm's final FINISHED product. Do not double-count hot-finished stainless bar that your firm consumed to produce cold-finished stainless steel bar.

(Quantity in short tons, value in \$1,000)						
Item	2000	2001	2002	2003	2004	2005
AVERAGE PRODUCTION CAPACITY¹ (<i>quantity</i>)						
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)						
PRODUCTION (<i>quantity</i>)						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption:						
<i>Quantity</i> of internal consumption						
<i>Value²</i> of internal consumption						
Transfers to related firms:						
<i>Quantity</i> of transfers to related firms						
<i>Value²</i> of transfers to related firms						
EXPORT SHIPMENTS:³						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES⁴ (<i>quantity</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)						
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)						
AVERAGE NUMBER OF PRWs						
HOURS WORKED BY PRWs (<i>1,000 hours</i>)						
WAGES PAID TO PRWs (<i>value</i>)						
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). <hr/>						
² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-2005 below: <hr/>						
³ Identify your principal export markets: _____ 						
⁴ Reconciliation of data --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of stainless steel bar in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Report production only of your firm's final FINISHED product. Do not double-count hot-finished stainless bar that your firm consumed to produce cold-finished stainless steel bar.

(Quantity in short tons, value in \$1,000)		
Item	January-June 2005	January-June 2006
AVERAGE PRODUCTION CAPACITY¹ (<i>quantity</i>)		
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)		
PRODUCTION (<i>quantity</i>)		
U.S. SHIPMENTS:		
Commercial shipments:		
<i>Quantity</i> of commercial shipments		
<i>Value</i> of commercial shipments		
Internal consumption:		
<i>Quantity</i> of internal consumption		
<i>Value²</i> of internal consumption		
Transfers to related firms:		
<i>Quantity</i> of transfers to related firms		
<i>Value²</i> of transfers to related firms		
EXPORT SHIPMENTS:³		
<i>Quantity</i> of export shipments		
<i>Value</i> of export shipments		
END-OF-PERIOD INVENTORIES⁴ (<i>quantity</i>)		
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)		
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)		
AVERAGE NUMBER OF PRWs		
HOURS WORKED BY PRWs (<i>1,000 hours</i>)		
WAGES PAID TO PRWs (<i>value</i>)		
¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). <hr/>		
² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-June 2005 and 2006 below: <hr/>		
³ Identify your principal export markets: _____ 		
⁴ Reconciliation of data --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--*Continued*

- II-9. If you reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10a. Other than direct imports, has your firm otherwise purchased **hot-finished** stainless steel bar since January 1, 2000? (See definitions in the instruction booklet.)

☐ No

☐ Yes--Report such purchases below for the specified periods.¹

(Quantity in short tons, value in \$1,000)								
Item	2000	2001	2002	2003	2004	2005	Jan.-June	
							2005	2006
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--								
BRAZIL:								
Quantity								
Value								
INDIA:								
Quantity								
Value								
JAPAN:								
Quantity								
Value								
SPAIN:								
Quantity								
Value								
ALL OTHER COUNTRIES:								
Quantity								
Value								
PURCHASES FROM DOMESTIC PRODUCERS:²								
Quantity								
Value								
PURCHASES FROM OTHER SOURCES:²								
Quantity								
Value								
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate.								
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier.								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10b. Other than direct imports, has your firm otherwise purchased **cold-finished** stainless steel bar since January 1, 2000? (See definitions in the instruction booklet.)

☐ No ☐ Yes--Report such purchases below for the specified periods.¹

(Quantity in short tons, value in \$1,000)								
Item	2000	2001	2002	2003	2004	2005	Jan.-June	
							2005	2006
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--								
BRAZIL:								
Quantity								
Value								
INDIA:								
Quantity								
Value								
JAPAN:								
Quantity								
Value								
SPAIN:								
Quantity								
Value								
ALL OTHER COUNTRIES:								
Quantity								
Value								
PURCHASES FROM DOMESTIC PRODUCERS:²								
Quantity								
Value								
PURCHASES FROM OTHER SOURCES:²								
Quantity								
Value								
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate.								
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier.								

PART II--TRADE AND RELATED INFORMATION--Continued

II-11. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of stainless steel bar?

☐ No ☐ Yes--Name firm(s): _____

II-12. Does your firm produce stainless steel bar in a foreign trade zone (FTZ)?

☐ No ☐ Yes--Identify FTZ(s): _____

II-13. Since January 1, 2000, has your firm imported stainless steel bar?

☐ No ☐ Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

II-14. Describe the significance of the existing antidumping duty orders covering imports of stainless steel bar from Brazil, India, Japan, or Spain in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

II-15. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of stainless steel bar in the future if the antidumping duty orders on stainless steel bar from Brazil, India, Japan, or Spain were to be revoked?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. Please indicate below whether your firm performs the following steps in the production process for stainless steel bar.

Melting & pouring	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Casting	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Hot-forming	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Cold-finishing	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Grinding & polishing	<input type="checkbox"/> No	<input type="checkbox"/> Yes

II-17. **Shipments by product and grade.**—As requested below, report your firm's U.S. shipments during 2005 of hot-finished stainless steel bar and cold-finished stainless steel bar produced in your U.S. establishment(s). Do not double count hot-finished stainless steel bar that your firm consumed to produce cold-finished stainless steel bar.

Estimated U.S. shipments made in 2005 of—						
	Hot-finished SSB		Cold-finished SSB		Total SSB	
	Quantity	Value	Quantity	Value	Quantity	Value
<i>(Quantity in short tons, value in \$1,000)</i>						
Grade 303						
Grade 304/304L						
Grade 316/316L						
Grade 410						
Grade 416						
Grade 630 (17-4)						
Other						
Total						

Reconciliation of data.—Please note that total stainless steel bar reported above should equal the total of the *commercial shipments, international consumption, and transfers to related firms* of all stainless steel bar as reported for 2005 in question II-8a.

PART II.--TRADE AND RELATED INFORMATION--Continued

- II-18. **Channels of distribution.**—Report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of stainless steel bar produced in your U.S. establishment(s) during 2005 to service centers/distributors, mill depots, cold-finishers, and end-users. (see definitions of purchasers in the instructions.) Do not double count hot-finished stainless steel bar that your firm consumed to produce cold-finished stainless steel bar.

(Quantity in short tons)							
U.S. shipments of stainless steel bar made in 2005 to—							
Service centers/distributors		Mill depots		Cold-finishers		End-users (which includes your firm's internal consumption)	
Related	Unrelated	Related	Unrelated	Related	Unrelated	Related	Unrelated

Reconciliation of data.—Please note that the quantities reported above for unrelated shipments should equal commercial shipments as reported in question II-8a and the quantities reported above for related shipments should equal internal consumption and transfers to related firms as reported for 2005 in question II-8a.

- II-19. **Shipments by product and manufacturing process.**—Report your firm's U.S. shipments during 2005 of hot-finished stainless steel bar and cold-finished stainless steel bar produced in your U.S. establishment(s).

Item	Quantity (short tons)	Value (\$1,000)
U.S. shipments of stainless steel bar made in 2005 of—		
Hot-finished SSB (whether produced on a bar mill, produced from wire rod, or hot-forged)		
Commercial shipments		
Internal consumption to produce cold-finished SSB		
Other internal consumption		
Transfers to related firms		
Total shipments		
Cold-finished SSB (produced from bar)		
Commercial shipments		
Internal consumption		
Transfers to related firms		
Total shipments		
Cold-finished SSB (produced from wire rod or wire)		
Commercial shipments		
Internal consumption		
Transfers to related firms		
Total shipments		

Reconciliation of data.—Please note that the totals of the products reported above (excluding the hot-finished SSB internally consumed to produce cold-finished SSB) should equal the total of commercial shipments, internal consumption, and transfers to related firms of all stainless steel bar as reported for 2005 in question II-8a for both quantity and value. Also, total U.S. shipments for each product should equal data reported in question II-17 (again excluding hot-finished SSB internally consumed to produce cold-finished SSB).

PART III.--FINANCIAL INFORMATION

PART III.--FINANCIAL INFORMATION--Continued

III-6a. Operations on stainless steel bar--Report the revenue and related cost information requested below on the stainless steel bar operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

Note: Report transfers from your production facilities to your integrated service centers as "transfers to related firms" and value at market prices on this page.

(Quantity in short tons, value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-6b. Operations on stainless steel bar--Report the revenue and related cost information requested below on the stainless steel bar operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for the specified interim periods.

Note: Report transfers from your production facilities to your integrated service centers as “transfers to related firms” and value at market prices on this page.

(Quantity in short tons, value in \$1,000)		
Item	January-June 2005	January-June 2006
Net sales quantities:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales quantities		
Net sales values:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales values		
Cost of goods sold (including internal consumption and transfers to related firms):		
Raw materials		
Direct labor		
Other factory costs		
Total cost of goods sold		
Gross profit or (loss)		
Selling, general, and administrative (SG&A) expenses:		
Selling expenses		
General and administrative expenses		
Total SG&A expenses		
Operating income or (loss)		
Other income and expenses:		
Interest expense		
All other expense items		
Continued Dumping and Subsidy Offset Act funds received ³		
All other income items		
All other income or expenses, net		
Net income or (loss) before income taxes		
Depreciation/amortization included above		

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-7a. Operations on stainless steel bar--Report the revenue and related cost information requested below on the stainless steel bar operations of your U.S. establishment(s).¹ Do not report resales of product. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

Note: Do not report transfers from your production facilities to your integrated service centers as "transfers to related firms" but instead report the sale (and related cost data) made by your integrated service centers to unrelated customers as "commercial sales" on this page.

(Quantity in short tons, value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Net sales quantities:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities						
Net sales values:²						
Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values						
Cost of goods sold (including internal consumption and transfers to related firms):						
Raw materials						
Direct labor						
Other factory costs						
Total cost of goods sold						
Gross profit or (loss)						
Selling, general, and administrative (SG&A) expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses						
Operating income or (loss)						
Other income and expenses:						
Interest expense						
All other expense items						
Continued Dumping and Subsidy Offset Act funds received ³						
All other income items						
All other income or expenses, net						
Net income or (loss) before income taxes						
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-7b. Operations on stainless steel bar--Report the revenue and related cost information requested below on the stainless steel bar operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for the specified interim periods.

Note: Do not report transfers from your production facilities to your integrated service centers as “transfers to related firms” but instead report the sale (and related cost data) made by your integrated service centers to unrelated customers as “commercial sales” on this page.

(Quantity in short tons, value in \$1,000)		
Item	January-June 2005	January-June 2006
Net sales quantities:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales quantities		
Net sales values:²		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales values		
Cost of goods sold (including internal consumption and transfers to related firms):		
Raw materials		
Direct labor		
Other factory costs		
Total cost of goods sold		
Gross profit or (loss)		
Selling, general, and administrative (SG&A) expenses:		
Selling expenses		
General and administrative expenses		
Total SG&A expenses		
Operating income or (loss)		
Other income and expenses:		
Interest expense		
All other expense items		
Continued Dumping and Subsidy Offset Act funds received ³		
All other income items		
All other income or expenses, net		
Net income or (loss) before income taxes		
Depreciation/amortization included above		

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Please report funds received under this act in the period(s) in which they were received. Do not report these funds as an offset to operating expenses.

PART III.--FINANCIAL INFORMATION--Continued

III-8. Please provide the quantity and value of the following raw materials that were used in the production of stainless steel bar. Provide data for your six most recently completed fiscal years in chronological order from left to right, and the specified interim periods.

Item	_____	_____	_____	_____	_____	_____
Nickel:						
Quantity (<i>pounds</i>)						
Value (<i>dollars</i>)						
Chromium:						
Quantity (<i>pounds</i>)						
Value (<i>dollars</i>)						
Molybdenum:						
Quantity (<i>pounds</i>)						
Value (<i>dollars</i>)						
Stainless steel scrap:						
Quantity (<i>pounds</i>)						
Value (<i>dollars</i>)						
Other (describe _____):						
Quantity (<i>pounds</i>)						
Value (<i>dollars</i>)						

Item	January-June 2005	January-June 2006
Nickel:		
Quantity (<i>pounds</i>)		
Value (<i>dollars</i>)		
Chromium:		
Quantity (<i>pounds</i>)		
Value (<i>dollars</i>)		
Molybdenum:		
Quantity (<i>pounds</i>)		
Value (<i>dollars</i>)		
Stainless steel scrap:		
Quantity (<i>pounds</i>)		
Value (<i>dollars</i>)		
Other (describe _____):		
Quantity (<i>pounds</i>)		
Value (<i>dollars</i>)		

PART III.--FINANCIAL INFORMATION--Continued

III-9. In the table below please report the average per ton energy cost (dollars per short ton) used in the production of stainless steel bar. Provide data for your six most recently completed fiscal years in chronological order from left to right, and the specified interim periods.

Item	_____	_____	_____	_____	_____	_____
Average energy cost (dollars per short ton):						
¹ Please identify the primary components of the above average energy cost: _____						

Item	January-June 2005	January-June 2006
Average energy cost (dollars per short ton):		

PART III.--FINANCIAL INFORMATION--Continued

III-10a. Asset values.--Report the total assets associated with the production, warehousing, and sale of stainless steel bar. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your six most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)						
Value of	_____	_____	_____	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:						
1. Current assets:						
A. Cash and equivalents						
B. Accounts receivable, net						
C. Inventories (finished goods)						
D. Inventories (raw materials and work in process)						
E. Short-term investments						
F. Prepaid expenses						
G. Property held for resale						
H. Other (describe _____)						
I. Total current assets (lines 1.A. through 1.H.)						
2. Notes receivable						
3. Long-term investments						
4. Property, plant, and equipment						
A. Original cost of property, plant, and equipment						
B. Less: Accumulated depreciation						
C. Equals: Book value of property, plant, and equipment						
5. Goodwill						
6. Other (describe _____)						
7. Other (describe _____)						
8. Total assets (lines 1.I., 2, 3, 4.C., 5, 6, and 7)						

PART III.--FINANCIAL INFORMATION--Continued

III-10b. Asset values.--Report the total assets associated with the production, warehousing, and sale of stainless steel bar as of the end of the specified interim periods.

(Value in \$1,000)		
Value of	January-June 2005	January-June 2006
Assets associated with the production, warehousing, and sale of product:		
1. Current assets:		
A. Cash and equivalents		
B. Accounts receivable, net		
C. Inventories (finished goods)		
D. Inventories (raw materials and work in process)		
E. Short-term investments		
F. Prepaid expenses		
G. Property held for resale		
H. Other (describe _____)		
I. Total current assets (lines 1.A. through 1.H.)		
2. Notes receivable		
3. Long-term investments		
4. Property, plant, and equipment		
A. Original cost of property, plant, and equipment		
B. Less: Accumulated depreciation		
C. Equals: Book value of property, plant, and equipment		
5. Goodwill		
6. Other (describe _____)		
7. Other (describe _____)		
8. Total assets (lines 1.I., 2, 3, 4.C., 5, 6, and 7)		

III-11. Capital expenditures and research and development expenses.--Report your firm's capital expenditures and research and development expenditures on stainless steel bar. Provide data for your six most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Value in \$1,000)						
Item	_____	_____	_____	_____	_____	_____
Capital expenditures						
Research and development expenses						

Item	January-June 2005	January-June 2006
Capital expenditures		
Research and development expenditures		

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Steve Trost (202-205-3220).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No. E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2000-June 2006. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

Product 1.—Stainless steel bar, grade AISI 303, 0.500 inch in diameter, annealed, cold-drawn, of round shape.

Product 2.—Stainless steel bar, grade AISI 303, 0.750 inch in diameter, cold-finished, from annealed wire rod coil, cut-to-length, straightened, of round shape.

Product 3.—Stainless steel bar, grade AISI 304/304L, 0.500 inch in diameter, cold-finished, from annealed wire rod coil, uncoiled, straightened, of round shape.

Product 4.—Stainless steel bar, grade AISI 304/304L, 1.000 inch in diameter, annealed, cold-finished, of round shape.

Product 5.—Stainless steel bar, grade AISI 316/316L, 2.500 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.

Product 6.—Stainless steel bar, grade AISI T416, 1.000 inch in diameter, annealed, cold-finished, of round shape.

Product 7.—Stainless steel bar, grade AISI 304/304L, 3.500 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.

Product 8.—Stainless steel bar, grade AISI 304/304L, 2.000 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.

Product 9.—Stainless steel bar, grade AISI 303, 0.500 inch hexagonal shape (measured across flats), annealed, cold-drawn.

Product 10.—Stainless steel bar, grade 630 (17-4) 2.5 inch in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products produced and sold by your firm. Indicate in the space provided at the top of the page the product for which pricing is reported.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-A.--PRICE DATA--Continued

Product (check one): ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐ 6 ☐ 7 ☐ 8 ☐ 9 ☐ 10

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	Value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
April-June		

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

PART IV.--PRICING AND MARKET FACTORS--Continued**Section IV-B.--PRICE-RELATED QUESTIONS**

IV-B-1. Please describe how your firm determines the prices that it charges for sales of stainless steel bar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced stainless steel bar (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic stainless steel bar usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced stainless steel bar in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced stainless steel bar?

Source	Share of 2005 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of stainless steel bar that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B-9. What is the geographic market area in the United States served by your firm's sales of stainless steel bar?

- ☐ Northeast ☐ Mid-Atlantic ☐ Midwest ☐ Southeast
- ☐ Southwest ☐ Rocky Mountains ☐ West Coast ☐ Northwest
- ☐ National ☐ Other (describe) _____

IV-B-10. Describe the end uses of the stainless steel bar that you manufacture. For each end-use product, what percentage of the total cost is accounted for by stainless steel bar?

<u>End use</u>	<u>Share of total cost accounted for by stainless steel bar (percent)</u>
_____	_____
_____	_____
_____	_____

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-11. Have there been any changes in the end uses of stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Please describe.

IV-B-12. Do you anticipate any changes in terms of the end uses of stainless steel bar in the future?

☐ No ☐ Yes--Please describe and identify the time period. Provide any
underlying assumptions, along with relevant portions of business plans or other
supporting documentation, that address this issue.

IV-B-13. (a) Please list in order of importance any products that may be substituted for stainless steel bar.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which
they are substitutes.

(c) Have changes in the prices of these products affected the price for stainless steel bar?

☐ No ☐ Yes--To what degree do changes in their prices affect the price for stainless steel
bar? Does this effect have a time lag? If so, how long is the time lag for each
substitute product? Does this vary by type of stainless steel bar or final end use?

IV-B-14. Have there been any changes in the number or types of products that can be substituted for stainless
steel bar since January 1, 2000?

☐ No ☐ Yes--Please explain.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-15. Do you anticipate any changes in terms of the substitutability of other products for stainless steel bar in the future?

☐ No

☐ Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-16. (a) To what extent have changes in the prices of raw materials affected your firm's selling prices for stainless steel bar since January 1, 2000? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

(b) Please indicate the extent to which your firm employs raw material, fuel, or energy surcharges, including the time period(s) employed and the raw material, fuel, and energy inputs covered.

IV-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced stainless steel bar in the U.S. market since January 1, 2000?

☐ No

☐ Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-18. (a) Do you anticipate any changes in terms of the availability of U.S.-produced stainless steel bar in the U.S. market in the future?

☐ Increase ☐ No Change ☐ Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-19. Has the availability of NONSUBJECT imported stainless steel bar changed since January 1, 2000?

☐ No ☐ Yes--Please explain.

IV-B-20. Describe how easily your firm can shift its sales of stainless steel bar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting stainless steel bar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Please describe and quantify if possible.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of stainless steel bar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

☐ No ☐ Yes--Please identify, including the time period.

IV-B-23. How has demand within the United States (and outside the United States, if known) for stainless steel bar changed since January 1, 2000?

☐ Increased ☐ Unchanged ☐ Decreased
☐ Other (describe) _____

What were the principal factors affecting changes in demand?

IV-B-24. Do you anticipate any future changes in stainless steel bar demand in the United States and, if known, the rest of the world?

☐ No ☐ Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

IV-B-25. Please compare market prices of stainless steel bar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART IV.--PRICING AND MARKET FACTORS--Continued

Section IV-B.--MARKET FACTORS--Continued

IV-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel bar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Japan, and Spain, and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

IV-B-27. Are your exports of stainless steel bar subject to any tariff or non-tariff barriers to trade in other countries?

☐ No ☐ Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2000, or that are expected to occur in the future.

IV-B-28. Does your firm sell stainless steel bar over the internet?

☐ No ☐ Yes--Please describe, noting the estimated percentage of your firm's total sales of stainless steel bar in 2005 accounted for by internet sales.

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

PART IV.--PRICING AND MARKET FACTORS--Continued**Section IV-B.--PRICE-RELATED QUESTIONS--Continued**

IV-B-30. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between stainless steel bar produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Brazil	India	Japan	Spain	Other countries
United States						
Brazil						
India						
Japan						
Spain						

¹ For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of stainless steel bar, identify the country-pair and report the advantages or disadvantages imparted by such factors:
